

**GARRY G. PURSELL**  
**SHORT CURRICULUM VITAE**

**Contact**

Email [GGP28435@aol.com](mailto:GGP28435@aol.com)  
Sydney Australia (September to April most years)  
Bergen Norway (May to August most years)

**Education**

North Sydney Boys High School, 1947-51  
B.Ec, University of Sydney, 1956  
Ph.D (Economics), Australian National University, 1964

**Languages**

English  
French (proficient in speaking and reading)  
Spanish (moderate reading ability only)  
Portuguese (some reading ability only)

**Current Interests**

International trade with special emphasis on protection and related policies in developing countries. Trade policies in India and the other South Asian countries. Trade and agriculture. Trade and industrial organization and policies. WTO/GATT issues. Cotton policies in Francophone Africa. Export policies of developing countries.

**EMPLOYMENT RECORD**

<b>1996-</b>	Consultant. Principal consultancies: With Trade Research team, DECRG, and South Asia PREM team (both at the World Bank, Washington DC). Also with IFPRI (International Food Policy Research Institute, Washington DC).
<b>1973-96</b>	<b>At the World Bank</b>
1994-1996.	Principal Economist, International Trade Division, International Economics Department. Retired from World Bank, November 1996.
1988-94	Principal Economist, Trade Policy Division, Policy Research Dept.
1985-88	Senior Economist, New Delhi Office
1981-85	Head, Incentive and Comparative Advantage Unit, Industrial Development and Strategy and Industry Departments.
1977-81	Economist, Development Research Center
1973-77	Economist, Special Topics Division, Development Research Center
1971-72	Economist, Economics of Industrialization Division (Fixed term, August 1971 to August 1972)
<b>Before 1973</b>	<b>In Australia</b>
1962-73	Lecturer (1962-66) and Senior Lecturer (1967-73) in Economics Monash University, Clayton, Victoria, Australia.
1969-72	Economic Consultant, Australian Tariff Board, Canberra (Summer 1969, 1970, 1972).
1956-57	Research Assistant to Professor N.G. Butlin, Dept of Economic History, Institute of Advanced Studies, Australian National University.
1951-52	Insurance clerk, A.B. Pursell and Sons Pty Ltd (insurance brokers, Sydney, Australia)

## CURRENT AND RECENT STUDIES, RESEARCH AND OTHER ACTIVITIES

Agricultural distortions study: India and South Asia case studies (started May 2006). This is a World Bank financed and managed study of trends in the relative incentives for agriculture world-wide. I am responsible with Ashok Gulati (IFPRI Washington DC and New Delhi offices) for the case study on India, and for writing a summary of the case studies of the South Asian countries (India, Pakistan, Bangladesh and Sri Lanka).

India-Pakistan trade and trade policies (ongoing). This is a series of consultant studies and is being managed from the Islamabad office of the World Bank. I have assisted with methodology and quality control and have written a paper on the potential for textile and clothing trade between Pakistan and India, and its likely economic welfare consequences.

India-Bangladesh Trade and Preferential Trade Policies (completed). This involved empirical studies by consultants in India and Bangladesh. I was responsible for the methodologies and assisted with management. I wrote two case studies (on cement and sugar) and a synthesis report. *Studies on India-Bangladesh Trade, Trade Policies and a Potential FTA*. (World Bank, July 31 2005).

*Trade Policies in South Asia: an Overview*. World Bank three volume grey cover report (Report no 29949, September 7, 2004). I am the principal author of this report. I am revising it for publication as a book.

Study of Anti-Dumping in India. Ongoing.

*Indian Trade Policies Since the 1991/92 Reforms*. Book manuscript in preparation.

With Ashok Gulati (IFPRI, Washington DC). *Trade Policies, Incentives, and Resource Allocation in Indian Agriculture*. Book manuscript being updated and prepared for publication.

## PUBLISHED WORK

### Books

Yung W. Rhee, Bruce Ross-Larson, Garry Pursell. 1984. *Korea's Competitive Edge: Managing the Entry into World Markets*. Johns Hopkins University Press.

### Chapters in Books

Garry Pursell. 2002. "Local Content Policies: Australia's Experience with Automobiles". Chapter 20 of Bernard Hoekman, Aaditya Mattoo and Philip English, *Development, Trade and the WTO. A Handbook*. World Bank.

Garry Pursell. 1999. "Some Aspects of the Liberalization of South Asian Agricultural Policies: How Can the WTO Help?" Chapter 3 of Benoit Blarel, Garry Pursell and Alberto Valdes, *Implications of the Uruguay Round Agreement for South Asia: the Case of Agriculture*.

Bibek Debroy and Garry Pursell. 1997. "Government Procurement Policies in India". Chapter 10 of Bernard M. Hoekman and Petros C. Mavroidis, *Law and Policy in Public Purchasing. The WTO Agreement on Government Procurement*. University of Michigan Press.

Garry Pursell. 1997. "South Asia". Chapter 10 of *Bringing Agriculture into the GATT: Implementation of the Uruguay Round Agreement on Agriculture and Issues for the Next Round of Agricultural Negotiations*. Commissioned Paper Number 12, the International Agricultural Trade Research Consortium.

Garry Pursell and Ashok Gulati. 1995. "Liberalising Indian Agriculture: an Agenda for Reform". Chapter 10 of Robert Cassen and Vijay Joshi (eds), *India: The Future of Economic Reform*. Oxford University Press, Oxford/New Delhi.

S.P. Gupta, Garry Pursell and John Nash. 1994. "Introduction". Chapter 1 in S.P. Gupta, G. Pursell and J. Nash eds, *Trade Policy Reforms*. Macmillan India.

G. Pursell. 1992. "Trade Policies in India." Chapter 7 in Dominick Salvatore, ed., *National Trade Policies*. Greenwood Press.

G. Pursell. 1991. "Issues in Import Policy Reform." Chapter 7 in Vinod Thomas, John Nash and Associates, eds, *Best Practices in Trade Policy Reform*. Oxford University Press for the World Bank

Larry E. Westphal, Yung W. Rhee and Garry Pursell. 1981. "Foreign Factors in Korea's Industrialization". Chapter 9 of Changsoo Lee, ed., *Modernization of Korea and the Impact of the West*, East Asian Studies Center, University of Southern California.

G. Pursell. 1972. "Non-Life Insurance." Chapter 3 of R.R. Hirst and R.H. Wallace, eds, *Studies in the Australian Capital Market*, F.W. Cheshires 2nd edition.

G. Pursell. 1967. "Henry Miller," in *Australian Dictionary of Biography*, Period 11.

### **Journal Articles**

Garry Pursell. 2001. "The Australian Experience with Local Content Programs in the Auto Industry-Some Lessons for India and other Developing Countries". *Journal of World Trade*, 35(2) 379-393 (April).

G. Pursell. 1990. "Industrial Sickness, Primary and Secondary: The Effects of Exit Constraints on Industrial Performance." *World Bank Economic Review* 4(1): 103-114 (January).

Garry Pursell. 1989. "Industrial Sickness: Primary and Secondary." *Economic and Political Weekly*, M81-M84, Bombay (May 27).

E. Tower, G. Pursell, and K. Han. 1987. "Shadow Pricing in a Specific-Factors Model: Comment," *Canadian Journal of Economics*, pp. 399-402 (May).

Garry Pursell and Edward Tower. 1987. "DRC Criteria: Comment on Lucas." *Journal of Development Economics* pp. 163-67 (June).

Edward Tower and Garry G. Pursell. 1987. "On Shadow Pricing Labour and Foreign Exchange." *Oxford Economic Papers* 39: 318-332.

G. Pursell and E. Tower. 1987. "Resolution: Ex Ante and Ex Post DRCs and the Possibility of Negative Shadow Prices." *Journal of Development Economics*, pp. 173-74 (June).

Garry Pursell. 1987. "How to Measure and Compare Export Incentives." *Foreign Trade Review*, July-September, New Delhi.

Terry D. Monson and Garry Pursell. 1979. "The Use of DRCs to Evaluate Indigenisation Programs: The Case of Ivory Coast," *Journal of Development Economics* 6: 119-139.

Larry E. Westphal, Yung W. Rhee and Garry Pursell. 1979. "Foreign Influences on Korean Industrial Development," *Oxford Bulletin of Economics and Statistics*, 41(4) (November).

Terry D. Monson and Garry Pursell. 1977. "Evaluation Economique des Programmes de Remplacement de la Main d'Oeuvre Expatriee dans les Pays en Voie de Developpement: Etude du Cas de la Cote d'Ivoire," *L'Actualite Economique*, pp. 280-317 (Avril-Juin).

Luc de Wulf and Garry Pursell. 1976. "Criteria for Policies to Promote Exports," *Finance and Development*, Vol. 13 (June).

G. Pursell and R.H. Snape. 1973. "Economies of Scale, Price Discrimination and Exporting," *Journal of International Economics*, 3: 85-92.

G. Pursell. 1968. "Australian Non-Life Insurance since 1909," *Economic Record* (December).

G. Pursell. 1967. "Rate Control and Government Competition in Australian Non-Life Insurance," *Journal of Risk and Insurance*, pp. 237-254 (June).

G. Pursell. 1966. "The Australian Trade Practices Act 1965," *Antitrust Bulletin*, pp. 543-570 (May-June).

G. Pursell. 1958. "Unity in the Thought of Alfred Marshall," *Quarterly Journal of Economics*, pp. 588-600 (November).

### **World Bank Working Papers**

Garry Pursell and Anju Gupta. 1998. *Trade Policies and Incentives in Indian Agriculture. Methodology, Background Statistics, and Protection and Incentive Indicators, 1965-95. Background Paper no.1, Sugar and Sugarcane*. World Bank, Policy Research Working Paper 1953. August.

Garry Pursell and Ashok Gulati. 1993. *Liberalizing Indian Agriculture: An Agenda for Reform*. World Bank, Policy, Planning and Research Working Paper 1172.

Ashok Gulati with James Hanson and Garry Pursell. 1990. *Effective Incentives in India's Agriculture*. World Bank, Policy, Planning, and Research Working Paper 332. January.

Edward Tower and Garry Pursell. 1986. *On Shadow Pricing*. World Bank Staff Working Paper 732.

Larry E. Westphal, Yung W. Rhee, and Garry Pursell. 1981. *Korean Industrial Competence: Where it Came From*. World Bank Staff Working Paper 469. July.

G. Pursell. 1981. *Cost-Benefit Evaluation of LDC Industrial Sectors Which Have Foreign Ownership*. World Bank Staff Working Paper 465. July.

### **World Bank reports**

I have been responsible for or contributed to a large number of reports since 1973.  
List available on request.